MB COMPUTERS

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Mr J. Carmicle

Manager

JC Software

19 Market Street

Brighton BN4 6CD

22 May 2000

Dear Mr Carmicle

Thank you for your letter of 15 May enquiring about our new scanner models. We are pleased to hear of your companys interest in purchasing our Axer 550S scanner.

You asked about a quantity discount. We will be happy to discuss this if you give us some idea of the quantity you are ordering. Our terms of payment are 15 days after the receipt of invoice.

We would also like to draw your attention to our Packard 305C model which has just been

introduced to the market.

Do not hesitate to contact us if you want to get any more information.

I look forward to hearing from you in the near future.

Yours sincerely,

Mary Bates

Mary Bates

Sales Manager